

Minuteman Nashoba Health Group

Steering Committee Meeting

Monday, September 12, at 10:00 AM

BY VIRTUAL PARTICIPATION

Meeting Minutes

Committee Members Present:

Melisa Doig, Board Chair
KERRY Lafleur
Ann Marie Tucciarone-Mahan

Town of Groton
Town of Concord
North Middlesex RSD

Guests Present:

Patrick Flattery
Mark Nicholson
Lisa Despres
Diana Hernandez
Caroline Burnham
Judy Moniz
Chris Collins
Joseph Anderson
Karen Quinlivan

Fallon Health
Harvard Pilgrim Health Plan
Tufts Health Plan
Tufts Health Plan
Blue Cross Blue Shield of MA (BCBS)
Blue Cross Blue Shield of MA (BCBS)
CanaRx
Gallagher Benefit Services, Inc. (GBS)
Gallagher Benefit Services, Inc. (GBS)

Melisa Doig, MNHG Chair, called the meeting to order at 9:05 AM.

Ms. Doig reminded those present that the meeting was being recorded and asked if there were any objections. There were none. Roll call was taken with voting attendees listed as:

Melisa Doig, Board Chair
Kerry Lafleur
Ann Marie Tucciarone-Mahan

Town of Groton
Town of Concord
North Middlesex RSD

Approval of the minutes of the April 11, 2022 meeting:

Ann Marie Tucciarone-Mahan moved to approve the April 11, 2022 minutes as written.

Motion

Kerry Lafleur seconded the motion. There was a roll call vote.

Melisa Doig
Kerry Lafleur
Ann Marie Tucciarone-Mahan

yes
yes
yes

The motion passed by unanimous vote.

Treasurer's Report:

Treasurer Ian Rhames presented the Treasurers report through June (unaudited figures). He said that Quickbooks does not have a great way to account for a 13 month year or changing the fiscal year so some of the comparisons of prior year and things like that aren't particularly useful. The year ending in June was a rough year. There was bounce back in July so the group is just over \$1,000,000 in fund balance. Hopefully positive trend continues. There is still no good data on the Blue Cross claims experience yet so it is hard to predict incurred but unpaid claims. Numbers are probably slightly conservative because there are reinsurance receivables included in the July report.

GBS Reports:

Funding Rate Analysis (FRA) report – Joseph Anderson reviewed the FY22 *FRA* with data through June, 2022. He said the expense-to-funding ratio on a paid claims basis was 109.3 with a deficit of funding to major expenses of \$3,950,853. It was a tough year ending 13 months down nearly \$4M. There was an 8.5% increase bringing in Blue Cross. There is IBNR from Ian's report of about \$4.2M that is independent of the trust balance of \$1.4M so that is as high as it has ever been. June was a runout month for Harvard because they left May 31, 2022. For the first four months of FY23 there will be Fallon administrative charges plus runout claims that will hit the bottom line. The rate increase should help and we will see how it goes month by month. Claims will be monitored quite vigorously. July showed a slight bounce back.

Reinsurance reports – Karen Quinlivan reviewed reinsurance reports for the FY21 policy period with claims data through June. She said that there were 4 claimants with updated total paid claims of \$2,170,212. The amount exceeding the specific deductible of \$300,000 was \$970,212. Total reimbursements of \$972,468 left an overpayment amount of \$2,256.08. There were 28 claimants on the 50% Report with updated total paid claims of \$5,958,741. The same reports for the FY22 showed 3 claimants with updated total paid claims of \$2,560,378. The amount exceeding the specific deductible of \$400,000 was \$1,360,378. Total reimbursements of \$331,027 left an outstanding reimbursement amount due of \$1,029,351. There were 10 claimants on the 50% report with total updated claims of \$2,757,238. The same reports for July showed 3 claimants with updated total paid claims of \$2,587,501. The amount exceeding the specific deductible of \$400,000 was \$1,387,501. Total reimbursements of \$856,720 left an outstanding reimbursement amount due of \$530,781. There were 17 claimants on the 50% report with total updated claims of \$4,666,597.

Karen Quinlivan introduced two annual GBS contracts for renewal. The first was the Invoice and Roster Download Agreement. This is an annual agreement for the download of rosters and invoices from the secure portal that Gallagher provides. There is no monetary increase on the contract from the prior year. There is a charge of \$162 per unit for a total cost of \$1944 for 12 units. The second agreement is the Website Maintenance Agreement. Again there is no fee increase from the prior year and it is a flat fee of \$1,839. The contract period runs from September 1, 2022 to August 31, 2023 and is payable in two installments, one on November 1, 2022 and the second on May 1, 2023

Ann Marie Tucciarone-Mahan moved to approve the GBS Invoice and Roster Agreement and the Website Agreement.

Motion

Kerry Lafleur seconded the motion. There was a roll call vote.

Melisa Doig	yes
Kerry Lafleur	yes
Ann Marie Tucciarone-Mahan	yes

The motion passed by unanimous consent.

Pinnacle Care:

Joseph Anderson said that at the Board meeting there will be a presentation by PinnacleCare. This service has been brought up at a few prior meetings as an overlay providing a service on expert medical opinions and navigation in the medical space. They case manage complex issues to enhance a members experience in addition to saving MNHG money. The program has been rolled out to the Cape Cod Municipal Health Group and it will begin for West Suburban Health Group on October 1, 2022.

Other business:

Joseph Anderson said that there was an initial thought to make available the limited network on the Blue Cross qualified high deductible plan effective January 1, 2023. BCBS is having a PBM change for January of 2023. In a perfect world they would like to hold off on having a special open enrollment mid-year for a brand new product and would like to hold off until July 1, 2023. There is currently not a large HSA population so that would probably be best.

Kerry Lafleur asked about fund balance and cash flow concerns.

Ian Rhames said that years ago fund balance got really low and they had to do a temporary non premium funding agreement from member units to give them operating cash. It was a temporary and refunded within a period of time.

Kerry Lafleur asked about Fallon claims in July.

Joe Anderson said that as part of the ASO agreement with Fallon, in order to process runout claims they are charging the equivalent of four months administrative charges.

There was no other business.

Ann Marie Tucciarone-Mahan motioned to adjourn the meeting.

Kerry Lafleur seconded the motion. The motion passed by unanimous vote.

Motion

Melisa Doig	yes
Kerry Lafleur	yes
Ann Marie Tucciarone-Mahan	yes

Chair, Melisa Doig, adjourned the meeting at 10:26 AM.

*Prepared by Karen Quinlivan
Gallagher Benefit Services, Inc.*