

DRAFT

Minuteman Nashoba Health Group

Steering Committee Meeting

Wednesday, February 13, 2019 at 9:30 AM

Groton Center Fire Station
Groton, MA

Meeting Minutes

Committee Members Present:

Melisa Doig	Town of Groton
Kerry Lafleur	Town of Concord
Kevin Johnston	Town of Ayer
Debbie Nutter	Town of Pepperell

Guests Present:

Ian Rhames, MNHG Treasurer	Concord Carlisle RSD
Sherry Kersey	Lincoln-Sudbury RSD
Erin Hayes	Tufts Health Plan
Fred Winer	Tufts Health Plan, Senior Products
Julia LeBrun	Fallon Health
Patrick Flaherty	Fallon Health
Elaine Wilson	Harvard Pilgrim Health Care
Carol Cormier	Group Benefits Strategies
Karen Carpenter	Group Benefits Strategies

Melisa Doig, MNHG Chair, called the meeting to order at 9:33 AM.

FY20 Rate Projections:

Carol Cormier said that at its February 7th meeting, the Steering Committee asked for a Funding Scenario that would represent about a 7% increase in rate revenue to compare to the four scenarios presented at that meeting. She said the scenarios previously presented went from 5.6% to 6.2% increases in funding. She said in all scenarios the HSA-qualified plan rates were set 15% below the low deductible plan rates. She said that Kerry Lafleur from Concord has suggested setting the HSA-Qualified plan rates 20% lower than the low deductible plan rates to make them more attractive.

Treasurer Ian Rhames said because the Fund Balance is below the targeted amount, he hope the recommendation will be for the Scenario with a 7% increase in funding. Mr. Rhames mentioned the increases in reinsurance rates for the Mass. Municipal Reinsurance Arrangement (MMRA) and said the othe two groups that participate have had many high cost claims and that this has not been the best arrangement for MNHG in recent years.

Carol Cormier said that the motivation for entering into the MMRA, a self-funded reinsurance joint purchase arrangement set up as a captive, was the problem with getting quotes. She said the reinsurers did not like doing business with entities that went out to bid every year.

Kerry Lafleur said the Steering Committee’s and Board’s jobs are to make the best decisions that are for the good of all. She said for this reason she will support the funding scenario with the 7% increase to help build up the fund balance.

Debbie Nutter said she favored a scenario with a lower increase in funding.

There was a discussion.

Kerry Lafleur moved to recommend to the Board adoption of the FY20 rates in Scenario E-2 with a 7% increase in overall funding and with Tufts and HPHC HMO rates increasing 5.5%, Fallon HMO rates increasing 9.5%, and the POS and PPO rates to be level-funded (0% increase). Motion

Kevin Johnston seconded the motion. The motion passed by majority vote with Debbie Nutter voting against the motion.

Other Business:

Erin Hayes, Tufts Health Plan, said that Lisa Despres will be taking over as Account Manager for MNHG. Ms. Hayes said that Ms. Despres has been with Tufts for a long time and has worked with unions and municipalities. Ms. Hayes said she will be staying at Tufts but will be changing her book of business to all private sector accounts.

The Steering Committee wished Erin Hayes well and thanked her for her work with MNHG.

Kevin Johnston said that at the next meeting he would like to have the Committee review the Fund Balance Policy, perhaps to add language about how to deal with fund balance surpluses and deficits.

Carol Cormier suggested that perhaps the MNHG should look into developing an investment policy. She said that Cape Cod Municipal Health Group and Berkshire Health Group each have investment policies and investment managers who report to the Boards regularly. She agreed to send those policies to the MNHG Steering Committee.

There was no other business.

Debbie Nutter motioned to adjourn the meeting. Motion

Kevin Johnston seconded the motion. The motion passed by unanimous vote.

Chair Melisa Doig adjourned the meeting at 9:55 AM.

*Prepared by Carol Cormier,
Gallagher Benefits Services*