

MINUTEMAN NASHOBA HEALTH GROUP

Steering Committee Meeting

Groton Town Hall
Groton, Massachusetts

Meeting Minutes

Thursday, September 27, 2012 at 9:45 a.m.

Steering Committee Members Present:

Donna Madden, Chair
Patrice Garvin
Valerie Jenkins
Tony Logalbo
Patrick McIntyre
Margaret Dennehey
Melisa Doig
Lorraine Leonard
Larry Barton

Town of Bolton
Town of Groton
Town of Groton
Town of Concord
Town of Clinton
Town of Boxborough
Town of Ayer
Town of Harvard
Town of Carlisle

Guests Present:

Owen Neville
Bill Hickey
Fred Winer
Rob Anderson
Robert Cannon
Kate Sharry
Carol Cormier

Town of Concord
Harvard Pilgrim Health Care (HPHC)
Tufts Health Plan (THP)
Fallon Community Health Plan (FCHP)
Fallon Community Health Plan (FCHP)
Enrollment Audit Solutions (EAS)
Group Benefits Strategies (GBS)

Chair, Donna Madden, called the meeting to order at 9:50 a.m.

Approval of the minutes of the May 9, 2012 meeting:

Margaret Dennehy moved to approve the minutes of the May 9, 2012 meeting.

| |
|--------|
| Motion |
|--------|

Lorraine Leonard seconded the motion.

The motion passed by majority vote. Larry Barton abstained.

GBS Reports:

Carol Cormier, GBS, reviewed the Funding Rate Analysis Report with data through May 31, 2012 for fiscal year 2012. She said the MNHG continued to run low compared to funding at the end of the year and that the only plans under-funded were the PPO and POS with very low enrollments. She said the expense-to-funding ratio through May was 86.6%. She reviewed the Funding Rate Analysis Report with data through September 30, 2012 for fiscal year 2013 and said that the expense-to-funding ratio was 96.1%.

myMedicationAdvisor Report – Carol Cormier reviewed the report received from The Abacus Group with data through June 2012 and said that the plan is running slightly under the projected utilization. She suggested contacting MMA to conduct another member communication.

Tony Logalbo joined the meeting.

Diabetes Program Report – Carol Cormier reviewed the Diabetes Program report since its inception date of December 1, 2011 and said that there are a total of 244 MNHG members eligible to utilize the program. She said

that 49 are currently participating, which is 20% of those eligible. She said the target for participation is 30%. Ms. Cormier said that over half of those participating are meeting all of the requirements and are obtaining free medications and supplies.

Stop Loss Reports- Karen Carpenter reviewed the Stop Loss reports for CY11. She said that there were 3 claimants exceeding the \$250K stop loss deductible with total excess claims of \$265,461. She said there were no reimbursements due to MNHG because the \$400K Aggregating Specific Deductible had not been met. Ms. Carpenter said that there was one claimant with claims exceeding the CY12 Stop Loss Specific Deductible of \$275K with a total paid claims of \$443,208. She said that the \$450K Aggregating Specific Deductible had not been met.

Carol Cormier reviewed the MNHG health plan enrollments by plan as of June 4, 2012.

Treasurer's Report:

Treasurer Tony Logalbo reviewed the financial statements of May 31, 2012 and August 31, 2012 (unaudited figures). He reported a fund balance of \$6,407,326 and surplus over the fund balance target of \$1.39M at the end of August 2012. Mr. Logalbo said that the health care claims represent 91% of the MNHG expenses.

Process for seeking reinsurance quotes for CY13:

Carol Cormier said that she emailed a letter from Jack Sharry, President of GBS, to the Board regarding the lack of responses from reinsurance carriers to quote on municipal business. Ms. Cormier said that GBS is working on a solution to the issue. She said that GBS met with Gallagher Insurance Benefit Services, a national leader in the placement of stop loss coverage for public entities. Ms. Cormier said that the Board can choose to utilize the same process as in previous years, but also has the option to use Gallagher Insurance Benefit Services exclusively or with the incumbent broker only. She said that she is expecting to send out the reinsurance RFQ in October. Ms. Cormier asked the Steering Committee what they would like to recommend to the Board.

There was a discussion.

Valerie Jenkins made a motion to recommend to the Board to seek quotes from the incumbent broker and Gallagher Insurance Benefit Services.

Motion

Tony Logalbo seconded the motion. The motion passed by unanimous vote.

Senior Plan Rates for CY13:

Donna Madden said that due to time constraints that the senior plan rate discussion will take place at the Board Meeting.

Lab work and testing at preventative care visits and the deductible:

Carol Cormier briefly explained the issue and said that she will discuss this further at the Board Meeting.

Other Business:

There was no other business.

Larry Barton moved to adjourn the meeting.

Motion

Patrick McIntyre seconded the motion. The motion passed by unanimous vote.

Chair Donna Madden adjourned the meeting at 10:25 AM.

*Prepared by Karen Carpenter
Group Benefits Strategies*